

IMHA LEADERSHIP SUMMIT

OCTOBER 19-21

Location: Canopy by Hilton, Sioux Falls, SD
\$189 room rate, available 10/19 – 10/21

Tentative Schedule:

Pre-Summit Monday, Oct. 19

- 2:00 pm Committee Meetings (Meetings, Membership, Legislative)
- 4:00 pm IMHA Board Meeting

DAY 1 Tuesday, Oct. 20

- 7:30 am Registration
- 8:00 – 9:00 Breakfast
Sponsored by: KAG/Idaho Milk Transport
- 8:30 Welcome by IMHA President
- 9:00 Welcome to South Dakota
Gene Stegman, South Dakota Dept of Ag
- 9:45 Session 1 – “The Life of Trials”
Doug Marcello, Saxton & Stump
Insights as to aspects of trials that are not seen by the public; what are the keys, what are the challenges, how to maximize, and the state of the jury trial today.
Sponsored by: Christensen Group Insurance
- 10:45 Break
Sponsored by: Tim Neubauer Trucking
- 11:00 Session 2 – “Train to Win”
Operational costs—from maintenance and repairs, to fuel efficiency, to driver recruiting and turnover—boil down to a common root cause: inconsistent behavior across the fleet. Jay discusses how to connect behavioral training with financial outcomes to driver measurable financial performance.
Jay Wommack, INFINITI-1 Workforce Solutions
- 12:00 pm Lunch
Sponsored by:
- 1:00 Session 3 – “Champion the principle of “Full Circle Communication.”
Audie Sherrod, Summit 27
- 2:00 Break
Sponsored by: Early Trucking
- 2:30 Session 4 – “Stand boldly for your values and build strong cultures”
Audie Sherrod, Summit 27
- 3:45 **Driver Training Panel**
Transportation companies share innovative strategies for training drivers
MLT Transport, Western Dairy Transport, Early Trucking Company

Moderated by: Skyler Sherrod

5:00 – 6:00 Networking Reception
Sponsored by: Wabash

Dinner on your own

Leadership Summit Tentative Schedule

DAY 2 **Wednesday, Oct. 21**

7:30 am Registration

8:00 – 9:00 Breakfast

9:00 am Session 1 – “The Montgomery Decision”
Doug Marcello, Saxton & Stump
The Montgomery decision that allows freight brokers to be sued has a substantial impact on trucking companies that get freight from brokers.

10:00 am Break
Sponsored by: KR Transport

10:15 Session 2 – “Building Resilient People”
Daniel Hood, Kova Coach
Sponsored by:

11:15 **Driver Engagement Panel**
“Building Employee Buy-In for Operational Efficiencies”
How to motivate drivers to maximize revenue. Driver advisory committees addressing SOPs and efficiencies.
Maher Milk, Western Dairy Transport, Tim Neubauer Trucking, DFA NE
Moderated by: Skyler Sherrod

12:00 pm Lunch

1:00 – 2:00 Session 3 – “Building Resilient Teams”
Daniel Hood, Kova Coach

3:00 Coach departs for Hills Stainless tour
Transportation Sponsored by: Wabash

3:15 - 5:00 Outside activity: *Tour of Hills Stainless Steel*

5:45 Depart for dinner

6:00 – 8:00 Reception and Dinner at Minerva’s
Sponsored by: Tremcar

Summit Concludes ~ See you next year! **October 11-13, 2027. Montreal, Quebec**